

## our experience



SECURITY, PROFIT, PEACE OF MIND



## results:

### MEMBERSHIPS:

- **American Institute of CPAs**
- **California Society of CPAs**
- **PKF International** - an international network of accounting and consulting firms which has approximately 130 member firms throughout the United States and around the world.

## developing innovative solutions

### security

Building relationships and developing innovative solutions which create and deliver value.

### profit

Providing independent and objective assistance in helping develop the wealth strategies that will best meet your needs.

### peace of mind

Helping ensure both your personal and company financial goals.

**Hutchinson and Bloodgood LLP has built a solid reputation by providing trusted advice and quality service for over eighty years.**

**Our professionals represent a truly valuable asset for the exchange of ideas, the discussion of current events and the solution of complex problems. We are pleased to provide you with the most current information.**

**Hutchinson and Bloodgood LLP provides businesses and individuals with effective consulting and financial services. We can enhance your profits and assist with complex choices.**

**SOLUTIONS  
THAT  
REALIZE  
VALUE**



**HUTCHINSON AND BLOODGOOD LLP**  
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

GLENDALE 818-637-5000  
SAN DIEGO 619-497-2415  
WATSONVILLE 831-724-2441  
EL CENTRO 760-352-1021  
SANTA CRUZ 831-426-0600  
WWW.HBLLP.COM

**HUTCHINSON AND BLOODGOOD LLP**  
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

building  
relationships

strategies

take action:

We understand your need for trusted advice.  
Our services are designed to help you succeed.

**Meeting your needs with:**

- Professional Advocates
- Enhance Profitability
- Informed Decisions
- Industry Expertise

By providing expert services, Hutchinson and Bloodgood LLP has enabled our clients to save time and money.

In today's marketplace, extending the value of professional service resources is more

critical than ever. Many clients are taking advantage of the quality services CPA and consulting firms have to offer.

Our goal is to understand your needs and deliver the solutions you require.

Because change is constant, Hutchinson and Bloodgood LLP team members are always monitoring new developments and client business strategies. In the final analysis, we will limit your risks and protect your wealth.

Our goal is to understand your vision and objectives. Hutchinson and Bloodgood LLP's services are designed to impact your bottom line, retain your wealth and improve your organization.

Whether a business or an individual, your success starts with the right plan. The following services are an integral part of our client's success:

**TOOLS FOR SUCCESS:**

- TAX PLANNING
- REVIEW/COMPILATION
- AUDITING
- BUSINESS PLANNING
- INTERNATIONAL BUSINESS SOLUTIONS
- BUSINESS VALUATIONS
- EMPLOYEE BENEFIT PLANS
- ESTATE PLANNING
- FAMILY BUSINESS SERVICES
- INFORMATION TECHNOLOGY SERVICES
- HUMAN RESOURCES
- BUSINESS MANAGEMENT SERVICES
  - SWOT ANALYSIS
  - STRATEGIC PLANNING
  - COST SEGREGATION
  - FINANCIAL MODEL DEVELOPMENT
  - ENTITY STRUCTURE EVALUATION



We build relationships based on successful solutions. Maintaining and enhancing wealth and profitability are key issues for our clients. We can answer your important questions:

**How can Hutchinson and Bloodgood LLP help me keep more of what I earn?**

We develop tax plans designed to keep you compliant with the law while maximizing your tax savings. You work hard to make your money. We'll work hard to see that you keep it.

**Are there any special guidelines for the family's relationships with the family business?**

Our experience shows that the conflicts plaguing most family businesses are predictable, normal and avoidable. We find trust is increased when decisions are consistent. Developing an agreed upon family policy is critical for a successful relationship between the family and the business.